

Year 9 Business Studies Medium Term Plan

Unit	Duration (lessons)	Learning Objectives/Outcomes
Business activity	30	<ul style="list-style-type: none"> • Understand why and how businesses start - the functions of the entrepreneur • Demonstrate understanding, in theory and practice of the following types of business organisations: sole traders, partnerships, private and public limited companies and social enterprises such as co-operatives and charities • Make critical comparisons and informed selections of the most appropriate business structure for a firm to adopt by considering issues such as aims and objectives, formation, ownership, management, control, liability, size, sources of finance, distribution of profits
Human Resources	35	<ul style="list-style-type: none"> • Understand the processes by which businesses recruit the right staff • Appreciate the purpose of induction training and re-training to cope with the changing working environment due to, for example, new health and safety requirements, new working practices, new technology and new government training schemes • Demonstrate knowledge and understanding of the roles, responsibilities and relationships of employers and employees including the aims and actions of trade unions • Demonstrate an understanding of organisation charts, e.g. hierarchy, span of control and chain of command • Know the means and importance of effective communication and evaluate the appropriateness of different methods of communication in different situations • Explain how management can achieve motivation through effective leadership and the appropriateness of different styles of leadership for different situations • Distinguish between gross and net pay and the role of money and nonmonetary incentives (such as fringe

		benefits, promotion prospects, profit sharing) in achieving motivation
Y9 Project	10	<p>Candidates will be required to demonstrate their ability to:</p> <ul style="list-style-type: none">• AO1 recall, select and communicate their knowledge and understanding of concepts, issues and terminology• AO2 apply skills, knowledge and understanding in a variety of contexts and in planning and carrying out investigations and tasks• AO3 analyse and evaluate evidence, make reasoned judgements and present conclusions